

30 Six-Figure Home Service Business Ideas

Plus Twelve Bonus Ideas for Earning Half a Million+ Per Year

Jim Penman started his lawn mowing business with just \$24—enough to print some advertising leaflets—and a whole lot of tenacity. That company is now the largest franchise chain in the southern hemisphere, with over 40 home-service divisions. The following are areas within the company that have franchise owners who are earning six figures a year (or more).

While there are no guarantees, if you love serving others, are experienced in one of these areas, and run your business correctly, a six-figure income is within reach.

The following are all areas within the Jim's Group, but the information can be applied to anyone who wants to work in the home-service business industry.

1. Bathrooms

- a. A Bathrooms business owner transforms outdated and inefficient bathrooms into modern, functional, and beautiful spaces, providing top-notch renovation and remodeling services with exceptional customer care.

2. Blind Cleaning & Repairs

- a. A Blind Cleaning & Repairs business owner revitalizes homes by providing expert blind cleaning, maintenance, and repair services, ensuring windows are always looking their best and functioning perfectly.

3. Blinds & Shutters

- a. A Blinds & Shutters business owner enhances home aesthetics and functionality by offering expert installation of high-quality blinds and shutters, delivering exceptional service and customer satisfaction.

4. Bookkeeping

- a. A Bookkeeping business owner helps businesses thrive by providing accurate and efficient bookkeeping services, ensuring financial records are meticulously maintained and clients can focus on growing their business.

5. Building Inspections

- a. A Building Inspections business owner ensures peace of mind for property buyers and owners by providing thorough, professional building inspections that identify potential issues and ensure safety and compliance.

6. Car Detailing

- a. A Car Detailing business owner brings vehicles back to their pristine glory by providing expert, meticulous cleaning and detailing services, ensuring every car looks and feels brand new.

7. Carpet Cleaning

- a. A Carpet Cleaning business owner revitalizes homes and offices by providing professional, thorough carpet cleaning services that remove dirt, stains, and allergens, leaving carpets fresh, clean, and looking like new.

8. Cleaning

- a. A Cleaning business owner transforms living and working spaces by delivering top-quality, reliable cleaning services, making every environment spotless, hygienic, and inviting.

9. Diggers

- a. A Diggers business owner provides expert excavation and earthmoving services, finishing construction and landscaping projects with precision and efficiency for perfect groundwork every time.

10. Dog Wash

- a. A Dog Wash business owner pampers pets by providing professional, gentle, and convenient mobile dog grooming services, leaving every dog looking, feeling, and smelling its best.

11. Electrical

- a. An Electrical business owner ensures homes and businesses are safe and efficient by providing expert electrical services, including installations, repairs, and maintenance, all with top-notch customer care.

12. Energy

- a. An Energy business owner helps homeowners and businesses reduce their energy costs and environmental impact by providing expert energy audits, efficiency solutions, and renewable energy installations with exceptional service.

13. Fencing

- a. A Fencing business owner enhances property security and aesthetics by providing expert fence installation and repair services, furnishing durable and attractive fencing solutions tailored to every client's needs.

14. Garage Doors

- a. A Garage Doors business owner enhances home security and convenience with expert installation, maintenance, and repair of garage doors, creating reliable and stylish solutions for every garage.

15. Handyman

- a. A Handyman business owner improves homes and solves maintenance issues by delivering expert repair, renovation, and general handyman services, ensuring high-quality workmanship and customer satisfaction.

16. Hazardous Material

- a. A Hazardous Material business owner ensures safety and compliance by providing professional hazardous material handling, removal, and disposal services, protecting homes and businesses from potential dangers and environmental hazards.

17. Laundry Services

- a. A Laundry Services business owner makes life easier by providing convenient, professional laundry and dry-cleaning services, delivering clothes that are impeccably cleaned and pressed, right to their clients' doors.

18. Mobile Mechanics

- a. A Mobile Mechanics business owner brings expert automotive care directly to customers with convenient, on-site vehicle maintenance and repair services, making cars run smoothly without the hassle of a trip to the shop.

19. Mobile Tyres

- a. A Mobile Tyres business owner keeps vehicles safe and road-ready with professional, on-site tyre repair and replacement services, offering convenience and peace of mind for every customer.

20. Mowing

- a. A Mowing business owner keeps lawns looking pristine and healthy by providing expert mowing, edging, and garden maintenance services, ensuring every yard is beautifully manicured and well-maintained.

21. Painting

- a. A Painting business owner transforms spaces with precision and flair through professional interior and exterior painting services, achieving exceptional results that enhance the beauty and value of every property.

22. Plumbing

- a. A Plumbing business owner keeps homes and businesses running smoothly with expert plumbing services, including installations, repairs, and maintenance, offering reliable solutions with exceptional customer care.

23. Pool Care

- a. A Pool Care business owner keeps pools sparkling clean and well-maintained with professional cleaning, maintenance, and repair services, making every pool safe, healthy, and ready for enjoyment.

24. Roofing

- a. A Roofing business owner protects homes by providing expert roofing services, including installations, repairs, and maintenance, ensuring durable, high-quality roofs that stand the test of time.

25. Scratch and Dent

- a. A Scratch and Dent business owner restores vehicle aesthetics through expert scratch and dent repair services, achieving a high-quality, professional finish that makes cars look their best.

26. Security

- a. A Security business owner safeguards homes and businesses with expert security system installations, monitoring, and maintenance services, offering comprehensive protection and peace of mind for every client.

27. Skip Bins

- a. A Skip Bins business owner makes waste management easy with reliable skip bin delivery and pick-up services, offering efficient and eco-friendly disposal solutions of large objects for residential and commercial projects.

28. Termite & Pest Control

- a. A Termite & Pest Control business owner protects homes and businesses by providing expert pest inspection, treatment, and prevention services, delivering environments that are safe, healthy, and pest-free.

29. Tree & Stump Removal

- a. A Tree & Stump Removal business owner enhances property safety and aesthetics with expert tree and stump removal services, creating clear, well-maintained landscapes for every client.

30. Window & Pressure Cleaning

- a. A Window & Pressure Cleaning business owner revitalizes properties by providing professional window cleaning and pressure washing services, ensuring homes and businesses look their best with sparkling windows and pristine surfaces.

Half a Million or More:

Twelve of the above listed Jim's businesses have franchisees who make \$500,000 a year or more. Here they are:

- Bathrooms
- Cleaning
- Electrical
- Fencing
- Handyman
- Hazardous Material
- Mowing
- Pool Care
- Security
- Skip Bins
- Termite and Pest Control
- Tree & Stump Removal

Not only that, but Mowing, Cleaning, Tree & Stump Removal, Hazardous Materials, and Skip Bins have franchisees who make **a million a year and more**.

That's a pretty great income.

Jim's book (mentioned below) shows everything he did across the years in detail to become successful. All of his franchisees who implement what he and his trainers teach have turned their lives around. It is exceptionally rare for a Jim's franchisee to fail.

For more information on Jim and his company, check out [his website](#). And don't forget to [grab your copy](#) of *No Other Success: How a Lawn Mowing Business Transformed Thousands of Lives*—the story of how Jim's \$24 investment became the largest franchise chain in the Southern Hemisphere!